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CORPORATION FILE

MELVILLE SHOE CORPORATION

INVESTMENT DIVISION
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Date

Annual Report

1936

Operating

JOHN WARD MEN'S SHOES

THOM MCAN

1,750,037 Pairs

of These Five Thom McAn Shoes, in Black and Brown, Were Sold in 1936!

To Our Stockholders:

Recalling the key idea of your Corporation, which is to retail shoes of fixed high quality in such volume as to make possible a very low price, you will be interested in the five men's styles pictured on the opposite page.

Of these five styles alone, 1,750,037 pairs, in black and in brown, were sold in our stores during 1936, this being one-sixth of our total volume. The aggregate of all John Ward and Thom McAn shoes sold during the past year was 9,907,356 pairs, an increase of 9.5% over 1935. Of these sales, some 97% represented Thom McAn shoes.

In the same year, hosiery sales for the two chains totaled 9,781,477 pairs, or an increase of 29% over the sales for 1935.

You will note that the company's net income for the year amounted to $2,388,754.19 as against $2,013,412.10 in 1935. This represents earnings of $5.57 per share, after Preferred dividends paid, on the 404,722 shares of common stock outstanding, as compared with earnings of $5.02 per share in 1935 on 371,461 shares of common stock. This year's dollar earnings, if figured against the 371,461 shares of common stock outstanding on December 31, 1935, after deducting preferred dividends paid in 1935, would have been 6.03 per share.

Dollar sales for the year were $35,300,758 as compared with $30,355,524 in 1935, an increase of 16.25%. Total current assets as of December 31 amounted to $9,627,324.44 as against total current liabilities of $2,866,613.01, or a ratio of over 3 to 1. On the same date, cash on hand and in banks totaled $5,084,820.17, which was nearly twice current liabilities.

The outstanding change in the Corporation's balance sheet for 1936 was the virtual elimination of all First Preferred Stock or its equivalent, stock which in one form or another had been outstanding in an approximate amount of some $2,000,000 for nearly fifteen years. This was accomplished, first, by refunding the issue of old 6% First Preferred Stock with a new issue of 4½% Convertible Preferred, and, second, by calling for redemption on February 1, 1937, the entire issue of this new Convertible Preferred. By December 31, 1936, 19,996 of the 22,287 shares of this 4½% Preferred Stock had been converted into Common, and of the remaining shares, only 113 remained unconverted on February 1, on which date they were redeemed.

The year 1936 also brought us the so-called undistributed profits tax, a measure designed to secure a wider distribution of corporate earnings, either through increased wages to workers, or through dividends to stockholders, or both. Your Board, accordingly, voted (1) a special dividend of $1.12½ per share on the Common Stock payable December 23 which, with the

$3.87½ already paid, brought the dividends on that stock for the year to $5 per share, plus (2) a special distribution out of earnings to every worker in the Corporation. This distribution ranged from one to four weeks' pay, depending upon length of service, for all regular employees, and in addition it comprised a special payment to all occasional workers, such as Saturday extras, so that every single person on the Company's payroll received a Christmas bonus of some form.

To anyone who endeavors to compare your Company's results on a per share earnings basis for 1936 with the results for 1935, it would be reasonable to bear in mind that through the almost complete conversion of the new 4½% Preferred Stock, your Common Stock has now been increased to 404,722 shares, 85% of which increase took place after the payment of the final 1936 dividend on the Preferred. On the other hand, earnings per share are calculated on the number of shares of Common outstanding at the end of the year; and since by far the greater part of the increase in Common occurred after the full year's dividends had been paid on the Preferred, it follows that even greater per share earnings on the Common would be shown if earnings were figured on the average of the number of shares of Common Stock outstanding at the several dividend record dates.

Other factors tending to lower the per share earnings of the Common Stock were accrual of the tax on undistributed profits, and payment of increased bonuses throughout the organization.

As for the Company's expansion program, this development was continued by the opening of 47 additional Thom McAn units, the removal of 27 to better locations in the same cities, and the remodeling and rearrangement of 100 others. During the year 14 Thom McAn stores were closed, so that the net increase in stores as of December 31 was 33. In the John Ward chain, one new store was opened, this on Fordham Road, New York City, bringing the total to eleven.

Last year your Company continued an experiment in opening departments in local men's furnishings stores in cities too small to support regular Thom McAn stores. In all, seven of these departments were opened, and during the last six months of 1936, they showed a small net profit. They have not been in operation long enough, however, to enable us to determine whether profit possibilities warrant carrying them beyond the experimental stage.

In the matter of chain store taxation, the legislative situation appears less threatening. The flood of proposed taxes for chains seems to have subsided to some extent, but there is being made a more determined effort to demonstrate the constitutionality of taxes which apply the national operations of a company as a measure of its taxable possibilities within

a state. Against this, however, we find an increasing understanding on the part of the consumer of the danger to the purchasing power of his dollar contained in these curbing efforts, of which attitude the result of the California referendum is an outstanding example. This definitely declared the will of the people to permit the continued operation of chains and is a weather-vane of the times.

It may be of interest to you to know that the notes received on the sale of the Rival Shoe Company in the early part of 1935, have now been paid in full.

In December of 1936 Broadway & Fifty-Second Street Corporation, (holder of the leasehold formerly owned by Broadway Block Corporation) which was a wholly owned subsidiary of Melville Shoe Corporation, was merged by Melville Shoe Corporation, at a considerable saving in taxes.

The labor situation of your Company and of the factories from which your Company purchases, appears, from everything that we know, to be on a very sound basis. If our stockholders had opportunity to read over the spontaneous letters of appreciation received from so very many of our employees when they received their Christmas bonus, those stockholders would realize the true value which has been built up through years of dealing honestly and honorably with our employees.

The Board of Directors has asked me to convey its sincere appreciation and thanks to all officers and employees of this organization, numbering 2,805 at the close of the year.

Respectfully submitted,

Ward Melville

President, Melville Shoe Corporation.

February 19, 1937.

MELVILLE SHOE CORPORATION

OFFICERS

Ward Melville	*President*
William Fitch Allen	*Vice-President*
William J. Cobb	*Vice-President*
Elbert R. Allen	*Treasurer*
Joel E. Fisher	*Secretary*
Cyril J. Richards	*Assistant Treasurer*
Arthur Paar	*Assistant Secretary*

DIRECTORS

William Fitch Allen	Clarke & Allen
Joel E. Fisher	*New York*
Frederick S. Little	Retired
J. Franklin McElwain	President, J. F. McElwain Co.
Ward Melville	*New York*
Joseph L. Merrill	E. A. Pierce & Co.
Harry Eliot Robinson	E. C. Benedict & Co.

EXECUTIVE COMMITTEE

Joel E. Fisher
Frederick S. Little
Ward Melville

COUNSEL

Clarke & Allen, 40 Wall Street, New York

AUDITORS

Peat, Marwick, Mitchell & Co.

TRANSFER AGENT

Irving Trust Company, One Wall Street, New York

REGISTRAR

City Bank Farmers Trust Co., 22 William Street, New York

* * * * *

THE R-W REALTY CO., INC.

Ward Melville	*President*
William Fitch Allen	*Vice-President*
Elbert R. Allen	*Treasurer*
Arthur Paar	*Secretary*
Cyril J. Richards	*Assistant Treasurer*
Joel E. Fisher	*Assistant Secretary*

MELVILLE REALTY CORPORATION

Ward Melville	*President*
William Fitch Allen	*Vice-President*
Elbert R. Allen	*Treasurer*
Arthur Paar	*Secretary*
Cyril J. Richards	*Assistant Treasurer*
Joel E. Fisher	*Assistant Secretary*

ACCOUNTANTS' REPORT

To the Board of Directors,
MELVILLE SHOE CORPORATION,
WORCESTER, MASSACHUSETTS.

We have made an examination of the Consolidated Balance Sheet of Melville Shoe Corporation and its Subsidiary Companies (The R-W Realty Co., Inc., and Melville Realty Company, Inc.) as at December 31, 1936, and of the Consolidated Statements of Profit and Loss and Earned Surplus for the year 1936. In connection therewith, we examined or tested the accounting records of the Companies and other supporting evidence, and obtained information and explanations from officers and employees of the Companies; we also made a general review of the accounting methods and of the operating and income accounts for the year, but we did not make a detailed audit of the transactions.

In our opinion, based upon such examination, the accompanying Consolidated Balance Sheet and related Consolidated Statements of Profit and Loss and Earned Surplus fairly present, in accordance with accepted principles of accounting consistently maintained by the Companies during the year under review, their consolidated position at December 31, 1936, and the results of their operations for the year.

PEAT, MARWICK, MITCHELL & CO.

WORCESTER, MASS.,
February 15, 1937.

MELVILLE SHOE CORPORATION

CONSOLIDATED

As at Dece

(After giving effect to the exchange in January 1937 of 2,178 shar
Stock, and to the redemption on February 1, 1937 of 113 shares of

ASSETS

Current Assets:		
Cash in Banks and on Hand		$ 5,084,820.17
Notes and Accounts Receivable, Miscellaneous	$ 157,711.62	
Less Reserve for Doubtful Notes and Accounts	50,042.48	107,669.14
Inventories (determined by responsible officials on the basis of physical inventories taken principally during the latter part of the year and adjusted to December 31, 1936; stated at cost or market, whichever is lower)		4,434,835.13
Total Current Assets		9,627,324.44
Cash in Closed Banks and on Restricted Deposit, less Reserve of $12,865.52		8,435.03
Accounts of Officers and Employees (of which $2,696.33 is fully secured)		7,642.78
Investments:		
Stocks and Bond of Other Companies, at estimated values	66,404.67	
U. S. Treasury Bonds at cost (market value $108,843.75), held by bank as security for Store Managers' Deposits	104,296.56	
Cash Surrender Value of $1,008,200.00 of Life Insurance Policies	75,984.40	246,685.63
Fixed Assets, at estimated replacement values at December 31, 1931, as determined by the Corporation, plus subsequent additions at cost:		
Land and Buildings, Worcester	682,471.87	
Building on Leased Land, New York (see Note)	408,064.89	
Store and Office Fixtures, Improvements to Leased Store Properties, and Miscellaneous Equipment	3,955,896.53	
	5,046,433.29	
Less Reserves for Depreciation and Amortization	2,419,271.20	2,627,162.09
Deferred Charges:		
Prepaid Insurance, Taxes, Rents, and Supplies	167,780.20	
Bonuses, Commissions, and Legal Expenses Paid to Procure Lease Contracts	83,098.12	250,878.32

NOTE: The Building on Leased Land is operated under the terms of a lease of which the current period expires on January 1, 1946 with the option on the part of the Corporation, subject to expenditures during or before 1946 of an additional amount estimated at $700,000.00, to extend it for two further periods of twenty-one years each.

Total	$12,768,128.29

AND SUBSIDIARY COMPANIES

BALANCE SHEET

ber 31, 1936

of 4½% Cumulative Preferred Stock for 3,267 shares of Common
½% Cumulative Preferred Stock at $105.00 and accrued dividends)

LIABILITIES

Current Liabilities:			
Accounts Payable, Trade			$ 2,128,157.99
Accrued Taxes, Rents, and Sundry Expenses			268,530.02
Provision for Federal Income Taxes			469,925.00
Total Current Liabilities			2,866,613.01
Store Managers' Security Deposits, and Deposits on Leases			144,642.36
Reserves:			
Self-insurance		$ 137,372.83	
Pensions		48,819.09	
Store Front Replacements		33,815.24	220,007.16
Capital Stock:			
First Preferred 6% Cumulative, $100.00 par value; Authorized 25,000 shares		2,500,000.00	
Less:			
5,832 shares retired	$ 583,200.00		
19,168 shares redeemed in 1936 and held for retirement	1,916,800.00	2,500,000.00	
4½% Cumulative Preferred (convertible until January 1, 1945), $100.00 par value; Authorized 25,000 shares, Issued 22,287 shares	2,228,700.00		
Less:			
22,174 shares exchanged for Common Stock on the basis of 1½ shares of Common for 1 share of Preferred	$2,217,400.00		
113 shares called at 105 and accrued dividends	11,300.00	2,227,700.00	.....
Second Preferred 6% Cumulative, $5.00 par value; Authorized and Issued 100,000 shares	500,000.00		
Less 8 shares in Treasury	40.00	499,960.00	
Common, no par value; Authorized 500,000 shares, Issued 404,722 shares—Declared Value $1.25 per share		505,902.50	1,005,862.50
Surplus (of which $4,145,540.00 has been appropriated through the redemption and exchange of the Corporation's Preferred Stocks, pending retirement of such Stocks):			
Paid in Surplus		3,112,195.05	
Earned Surplus (after providing for the net deficit of Subsidiary Companies, amounting to $275,113.29)		5,418,808.21	8,531,003.26
Total			$12,768,128.29

MELVILLE SHOE CORPORATION AND SUBSIDIARY COMPANIES

Consolidated Profit and Loss Account For the Year Ended December 31, 1936

Sales		$35,300,758.24
Cost of Sales		24,119,704.77
Gross Profit		11,181,053.47
Store Operating, and General and Administrative Expenses	$7,336,427.92	
Depreciation	411,860.25	7,748,288.17
Net Operating Profit of Stores		3,432,765.30
Net Loss on Real Estate Operations		125,452.50
Net Operating Profit		3,307,312.80
Interest Paid	10,835.56	
Bonuses and Commissions Paid for Lease Cancellations and Rent Reductions	75,874.18	
Bonus to Officers and Employees	246,445.01	
Miscellaneous Charges	167,256.33	
	500,411.08	
Less Miscellaneous Income	51,777.47	448,633.61
Net Income, before Federal Income Tax		2,858,679.19
Provision for Federal Income Tax (including $39,900.00 Undistributed Profits Tax)		469,925.00
Net Income		$ 2,388,754.19
Earned on Amount of Common Shares outstanding at end of Period after deducting Preferred Dividends Paid		$ 5.57

Note:

The Building on Leased Land is operated under the terms of a lease of which the current period expires on January 1, 1946, with the option on the part of the Corporation, subject to expenditures during or before 1946 of an additional amount estimated at $700,000.00, to extend it for two further periods of twenty-one years each. Provision for amortization of the building is being made over the maximum optional period of the lease. If the building were to be written off during the current period of the lease (i. e., by 1946), the charge for amortization would be increased by approximately $32,000.00 per annum and the net income for 1936 would be correspondingly reduced.

MELVILLE SHOE CORPORATION AND SUBSIDIARY COMPANIES

Consolidated Earned Surplus Account For the Year Ended December 31, 1936

Balance as at December 31, 1935		$ 5,122,212.19
Less—Transferred to Paid in Surplus Account: Discount on First Preferred 6% Cumulative Stock purchased in prior years for retirement		66,251.30
		5,055,960.89
Net Income for the Year ended December 31, 1936		2,388,754.19
		7,444,715.08
Deduct Dividends Paid:		
First Preferred Stock, 6%	$ 57,504.00	
4½% Preferred Stock	46,639.14	
Second Preferred Stock, 6%	29,997.60	
Common Stock, $5.00 per share	1,891,766.13	2,025,906.87
Balance as at December 31, 1936		$ 5,418,808.21

Consolidated Paid In Surplus Account For the Year Ended December 31, 1936

Balance as at December 31, 1935		$ 1,110,881.55
Deduct:		
Premium on Redemption of First Preferred 6% Cumulative Stock in 1936, less Discount on shares purchased in prior years for retirement	$ 125,428.70	
Less—Premium on 22,287 shares 4½% Cumulative Preferred Stock Issued	89,148.00	
	36,280.70	
Recapitalization Expenses	137,664.55	173,945.25
		936,936.30
Add:		
Surplus arising from Exchange of 4½% Cumulative Preferred Stock for Common Stock: Par Value of Preferred Stock Exchanged	2,217,400.00	
Less—Declared Value of $1.25 per share on 33,261 shares of Common Stock Issued in Exchange	41,576.25	2,175,823.75
		3,112,760.05
Deduct—Premium on Redemption of 113 shares of 4½% Cumulative Preferred Stock		565.00
Balance as at December 31, 1936		$ 3,112,195.05

LIST OF STORES
MELVILLE SHOE CORPORATION

As at December 31, 1936

JOHN WARD—11 STORES

New York	7
Brooklyn	1
Bronx	1
Newark	1
Philadelphia	1

THOM McAN—632 STORES
(in 325 cities in 40 states)

Alabama (5)	
Birmingham	2
Ensley	1
Mobile	1
Montgomery	1
Arizona (2)	
Phoenix	1
Tucson	1
Arkansas (2)	
Fort Smith	1
Little Rock	1
Colorado (4)	
Colorado Springs	1
Denver	2
Pueblo	1
Connecticut (23)	
Bridgeport	2
Danbury	1
Derby	1
Hartford	3
Meriden	1
Middletown	1
New Britain	1
New Haven	4
New London	1
Norwich	1
South Manchester	1
South Norwalk	1
Stamford	1
Waterbury	3
Willimantic	1
Delaware (2)	
Wilmington	2
District of Columbia (5)	
Washington	5
Florida (9)	
Jacksonville	2
Lakeland	1
Florida—*Continued*	
Miami	2
Pensacola	1
Tampa	2
West Palm Beach	1
Georgia (8)	
Atlanta	4
Augusta	1
Columbus	1
Macon	1
Savannah	1
Illinois (37)	
Aurora	1
Bloomington	1
Chicago	25
Danville	1
Decatur	1
East St. Louis	1
Evanston	1
Kankakee	1
Moline	1
Peoria	1
Quincy	1
Rock Island	1
Springfield	1
Indiana (16)	
Anderson	1
Elkhart	1
Evansville	1
Fort Wayne	2
Gary	1
Indianapolis	3
Lafayette	1
Marion	1
Muncie	1
New Albany	1
Richmond	1
South Bend	1
Terre Haute	1

Iowa (5)
- Davenport . . . 1
- Des Moines . . . 2
- Dubuque . . . 1
- Sioux City . . . 1

Kansas (2)
- Kansas City . . . 1
- Wichita . . . 1

Kentucky (7)
- Covington . . . 1
- Lexington . . . 1
- Louisville . . . 3
- Newport . . . 1
- Paducah . . . 1

Louisiana (7)
- Baton Rouge . . . 1
- Monroe . . . 1
- New Orleans . . . 4
- Shreveport . . . 1

Maine (3)
- Augusta . . . 1
- Lewiston . . . 1
- Portland . . . 1

Maryland (11)
- Baltimore . . . 9
- Cumberland . . . 1
- Hagerstown . . . 1

Massachusetts (63)
- Allston . . . 1
- Arlington . . . 1
- Attleboro . . . 1
- Beverly . . . 1
- Boston . . . 7
- Brockton . . . 1
- Brookline . . . 1
- Cambridge . . . 2
- Chelsea . . . 1
- Dorchester . . . 3
- East Boston . . . 1
- Everett . . . 1
- Fall River . . . 2
- Fitchburg . . . 1
- Framingham . . . 1
- Gardner . . . 1
- Gloucester . . . 1
- Greenfield . . . 1
- Haverhill . . . 1
- Holyoke . . . 1
- Hyde Park . . . 1

Massachusetts—*Continued*
- Lawrence . . . 3
- Lowell . . . 1
- Lynn . . . 2
- Malden . . . 1
- Medford . . . 1
- New Bedford . . . 3
- Newburyport . . . 1
- Northampton . . . 1
- Norwood . . . 1
- Peabody . . . 1
- Pittsfield . . . 1
- Quincy . . . 1
- Roxbury . . . 1
- Roslindale . . . 1
- Salem . . . 1
- Somerville . . . 2
- South Boston . . . 1
- Springfield . . . 2
- Taunton . . . 1
- Wakefield . . . 1
- Waltham . . . 1
- Watertown . . . 1
- Woburn . . . 1
- Worcester . . . 2

Michigan (24)
- Ann Arbor . . . 1
- Battle Creek . . . 1
- Detroit . . . 10
- Flint . . . 1
- Grand Rapids . . . 1
- Hamtramck . . . 1
- Highland Park . . . 1
- Jackson . . . 1
- Kalamazoo . . . 1
- Lansing . . . 1
- Muskegon . . . 1
- Pontiac . . . 1
- Port Huron . . . 1
- River Rouge . . . 1
- Saginaw . . . 1

Minnesota (7)
- Duluth . . . 1
- Minneapolis . . . 4
- St. Paul . . . 2

Mississippi (4)
- Greenville . . . 1
- Jackson . . . 1
- Meridian . . . 1
- Vicksburg . . . 1

MISSOURI (17)
- Joplin . . . 1
- Kansas City . . . 3
- Maplewood . . . 1
- Springfield . . . 1
- St. Joseph . . . 1
- St. Louis . . . 10

NEBRASKA (3)
- Lincoln . . . 1
- Omaha . . . 2

NEW HAMPSHIRE (3)
- Concord . . . 1
- Manchester . . . 1
- Portsmouth . . . 1

NEW JERSEY (36)
- Asbury Park . . . 1
- Atlantic City . . . 1
- Bayonne . . . 1
- Bloomfield . . . 1
- Camden . . . 2
- Elizabeth . . . 1
- Hackensack . . . 1
- Harrison . . . 1
- Hoboken . . . 1
- Jersey City . . . 6
- Long Branch . . . 1
- Montclair . . . 1
- Newark . . . 7
- New Brunswick . . . 1
- Orange . . . 1
- Passaic . . . 1
- Paterson . . . 2
- Plainfield . . . 1
- Red Bank . . . 1
- Trenton . . . 2
- Union City . . . 1
- West New York . . . 1

NEW MEXICO (1)
- Albuquerque . . . 1

NEW YORK (151)
- Albany . . . 4
- Amsterdam . . . 1
- Auburn . . . 1
- Bay Shore . . . 1
- Binghamton . . . 1
- Buffalo . . . 6
- Elmira . . . 1
- Freeport . . . 1
- Glens Falls . . . 1

NEW YORK—*Continued*
- Hempstead . . . 1
- Huntington . . . 1
- Jamestown . . . 1
- Kenmore . . . 1
- Mount Vernon . . . 1
- Newburgh . . . 1
- New Rochelle . . . 1
- New York (Manhattan and Bronx) . 53
  (Brooklyn and Queens) . 53
  (Richmond) . . . 2
- Niagara Falls . . . 1
- Olean . . . 1
- Oswego . . . 1
- Peekskill . . . 1
- Poughkeepsie . . . 1
- Port Chester . . . 1
- Rochester . . . 3
- Schenectady . . . 2
- Syracuse . . . 2
- Troy . . . 1
- Utica . . . 2
- Yonkers . . . 2
- White Plains . . . 1

NORTH CAROLINA (7)
- Asheville . . . 1
- Charlotte . . . 1
- Durham . . . 1
- Greensboro . . . 1
- Raleigh . . . 1
- Wilmington . . . 1
- Winston Salem . . . 1

OHIO (45)
- Akron . . . 3
- Alliance . . . 1
- Canton . . . 1
- Cincinnati . . . 7
- Cleveland . . . 10
- Columbus . . . 3
- Dayton . . . 3
- Elyria . . . 1
- Hamilton . . . 1
- Lakewood . . . 1
- Lima . . . 1
- Lorain . . . 1
- Mansfield . . . 1
- Marion . . . 1
- Norwood . . . 1
- Portsmouth . . . 1
- Springfield . . . 1
- Steubenville . . . 1

OHIO—*Continued*
- Toledo . . . 3
- Youngstown . . . 2
- Warren . . . 1

OKLAHOMA (2)
- Oklahoma City . . . 1
- Tulsa . . . 1

PENNSYLVANIA (54)
- Allentown . . . 1
- Altoona . . . 1
- Beaver Falls . . . 1
- Braddock . . . 1
- Butler . . . 1
- Chester . . . 1
- Easton . . . 1
- Erie . . . 2
- Greensburg . . . 1
- Harrisburg . . . 1
- Hazleton . . . 1
- Homestead . . . 1
- Johnstown . . . 1
- Lancaster . . . 1
- McKeesport . . . 1
- Nanticoke . . . 1
- New Castle . . . 1
- Philadelphia . . . 22
- Pittsburgh . . . 5
- Pottsville . . . 1
- Reading . . . 1
- Scranton . . . 1
- Shenandoah . . . 1
- Wilkes-Barre . . . 1
- Williamsport . . . 1
- Wilkinsburg . . . 1
- Upper Darby . . . 1
- York . . . 1

RHODE ISLAND (10)
- Newport . . . 1
- Pawtucket . . . 2
- Providence . . . 5
- Westerly . . . 1
- Woonsocket . . . 1

SOUTH CAROLINA (4)
- Charleston . . . 1
- Columbia . . . 1
- Greenville . . . 1
- Spartanburg . . . 1

TENNESSEE (8)
- Bristol . . . 1
- Chattanooga . . . 1
- Johnson City . . . 1
- Knoxville . . . 1
- Memphis . . . 3
- Nashville . . . 1

TEXAS (21)
- Abilene . . . 1
- Amarillo . . . 1
- Austin . . . 1
- Beaumont . . . 1
- Corpus Christi . . . 1
- Dallas . . . 2
- El Paso . . . 1
- Fort Worth . . . 3
- Galveston . . . 1
- Houston . . . 2
- Laredo . . . 1
- San Angelo . . . 1
- San Antonio . . . 2
- Sherman . . . 1
- Waco . . . 1
- Wichita Falls . . . 1

UTAH (2)
- Ogden . . . 1
- Salt Lake City . . . 1

VERMONT (1)
- Burlington . . . 1

VIRGINIA (8)
- Lynchburg . . . 1
- Newport News . . . 1
- Norfolk . . . 2
- Portsmouth . . . 1
- Richmond . . . 2
- Roanoke . . . 1

WEST VIRGINIA (5)
- Charleston . . . 1
- Clarksburg . . . 1
- Huntington . . . 1
- Parkersburg . . . 1
- Wheeling . . . 1

WISCONSIN (8)
- Eau Claire . . . 1
- Madison . . . 1
- Milwaukee . . . 4
- Kenosha . . . 1
- Oshkosh . . . 1